



Extended Enterprise Training

In today's global marketplace, organizations need to expand and transform their business networks to grow and remain competitive. As companies grow their product portfolios, they see the need to expand their customer support and education to reach many audiences. Extended Enterprise solutions allow organizations to provide consistent and quality training across all channels so that they can effectively reach partners, contractors, suppliers, distributors and customers, just to name a few!

Extended Enterprise Training ensures the delivery and tracking of training to ensure compliance. It guarantees the same level of competency and product knowledge across a global workforce to increase the time to performance for new or updated knowledge and know-how on products and services. Cost of training is also reduced with new introductions of products and / or services on the global marketplace. With such training, support is optimized and customers receive better quality customer service.

What's more, Docebo's Extended Enterprise solution helps organizations to combine learning and e-commerce to transform businesses and generate additional revenue, both directly and indirectly.



Train your entire network



Correlate data to business results



Generate additional revenue

With our solution for Extended Enterprise you can manage the following:

- ✓ Deliver media-rich and better content (with less redundancy) to a broader and wider audience.
- ✓ Create custom learning environments for different groups of users, customize templates and assign specific domain names with the Multi-domain App.
- ✓ Manage large numbers of users, groups, business units, or any other silo within your user base with a user management tool.
- ✓ Manage user hierarchies and create power users with customized permissions.
- ✓ Manage custom reports and certificates separately for each group.
- ✓ Increase partner collaboration and involvement in the training process to see an increase in partner sales.
- ✓ Manage multiple course catalogues.
- ✓ Create a revenue channel by selling existing courses and certification programs and recoup the cost of developing training.
- ✓ Enhance training efficiency by enabling training on all devices.
- ✓ Provide training globally in over 30 languages

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Best-in-class security in the Cloud



ISO 27001- compliant
Secure Password Management (encryption, access lockability)
IP Control and Filtering
Advanced Antivirus check on all uploaded content
Docebo uses Amazon's AWS technologies: EC2, S3, RDS, Cloudfront

Docebo E-Learning Success Stories:



Leader in data protection, disaster recovery and virtual environment management

- ✓ 90,000+ Customers
- ✓ 50,000+ Partners registered in the system
- ✓ 1200+ Employees
- ✓ 10,000+ Users trained in first 6 months after release

Veeam Software chose the Docebo SaaS E-Learning Platform because it beat competing learning management systems in terms of functionality; extensibility; cost; documentation, and market share.

Since installing the platform more than 50,000 Veeam partners have been given access, and of those partners, 95% state that training helped them to improve knowledge and ability to sell, improving results and productivity.



Sealed Air Corporation is a global leader in the packaging and containers industry

- ✓ 25,000 Employees
- ✓ 1,000 Customers trained in first 6 months

Docebo has given Sealed Air the opportunity to deploy a state-of-the-art LMS to reach global audiences and manage resources centrally in a consistent manner, adding performance Cloud to their blended learning approach.

Sealed Air now delivers customized learning materials to customers throughout the world and is able to certify and manage performance data to benchmark overall goals and performance.



Bloxx is a web and email security provider

- ✓ 5 million Users worldwide
- ✓ 100 Customers trained per month

Bloxx provides top-notch training to its customers through the Docebo E-Learning Platform. Docebo has enabled Bloxx to provide training easily to all of their customers on-demand and in a customized learning environment. With Docebo they have a solution for their specific content requirements and can easily manage training activities.



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